



ACADEMY FOR
ORGANISATIONAL
CHANGE

WWW.AOCSA.CO.ZA

About the AOC

Our sole purpose at the **Academy for Organisational Change (AOC)** is to train people to develop organisations. We are committed to the upliftment and development of practitioners within the organisational change community. If you are involved in working with organisational groups, departments or teams to develop or accomplish growth objectives, effect change or improve processes, then you are a valued member of our practitioner community.

We present a variety of workshops, programmes and events that encourage and provide for the skills enhancement, academic progression, and the continued professional development of individuals wishing to successfully accomplish significant development change in organisations.

Seasons of Change



"Change is a measure of time and, in the autumn, time seems speeded up. What was is not and never again will be; what is is change." Edwin Teale

The four seasons constitute the heartbeat of a delicate natural ecosystem that is dependent on change in order to survive.

The AOC's philosophy is based on this analogy that so aptly demonstrates the similarities between nature and the workplace. The earth's seasons are representative of the seasons that organisations go through during the various stages in their lifecycles or situations.



Who Should Attend?

Internal and external consultants, management consultants, managers, HR practitioners, organisation development practitioners, change practitioners, organisational and community leaders, facilitators and anyone who leads and/or influences individuals, teams, groups or organisations.



Skills Programme

Internal Consulting Skills

The ability to influence individuals, teams and organisations is key to achieving success as an internal consultant. As organisations increasingly choose to limit their dependence on external consultants, so the role of internal experts becomes more critical. Individuals able to guide business leaders through change and development processes will find themselves highly sought after and able to add great value to their organisations.

This two-day Internal Consulting Skills course will provide an opportunity for you to understand and master the basic principles and practices of consulting and to enable you to support change and development processes within your organisation.



What Will be Covered?

- Defining role, scope and framework of practice of the Internal Consultant;
- Exploring consulting frameworks;
- Designing and managing a consulting process to meet specific requirements;
- Establishing an internal consulting practice and engaging with internal clients;
- Mobilising, engaging and influencing individuals and groups;
- Practical consulting skills;
- Identifying pitfalls to avoid.

Making Your Development Affordable...

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| Early Bird Discount | Register and pay at least 3-weeks before this event and enjoy an early bird discount of R250 |
| Number Discounts | Book for 2 people and a third attends for half-price . Book for 3 people and the fourth person attends for free! |
| Referral Discounts | You can receive a incremental 10% off your next public workshop for each person that you refer to us! (ask us about how you can qualify) |
| Save up to 40% | Did you know that you can save up to 40% on this event by enrolling for one of our development programmes? |

For pricing, event dates or for more information, please call us on 0861 333 AOC (0861 333 262) or email info@aocsa.co.za